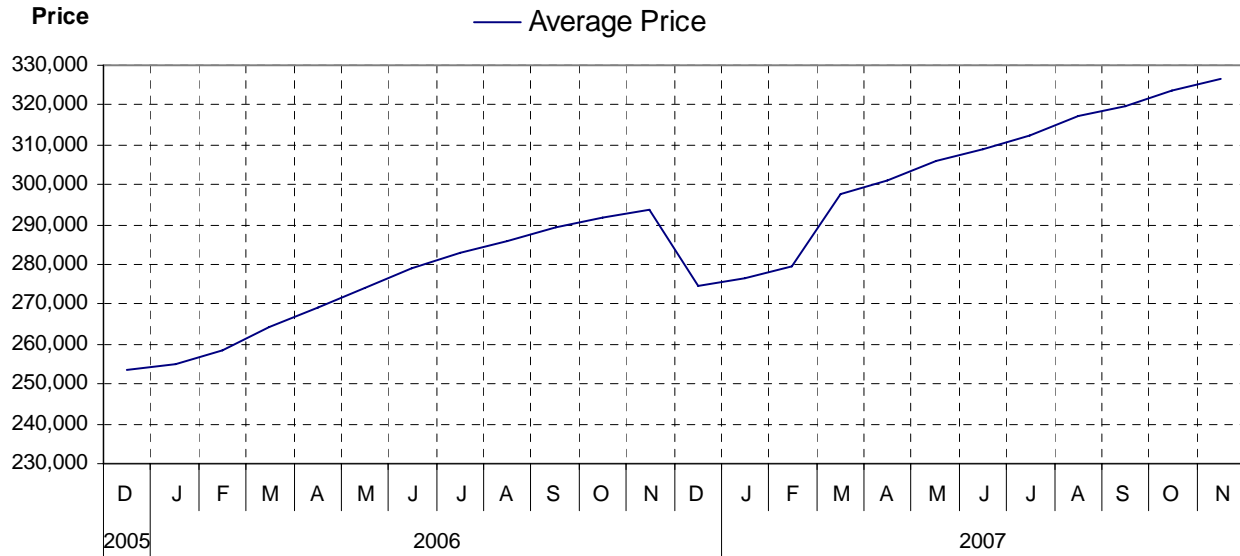


# Board Area

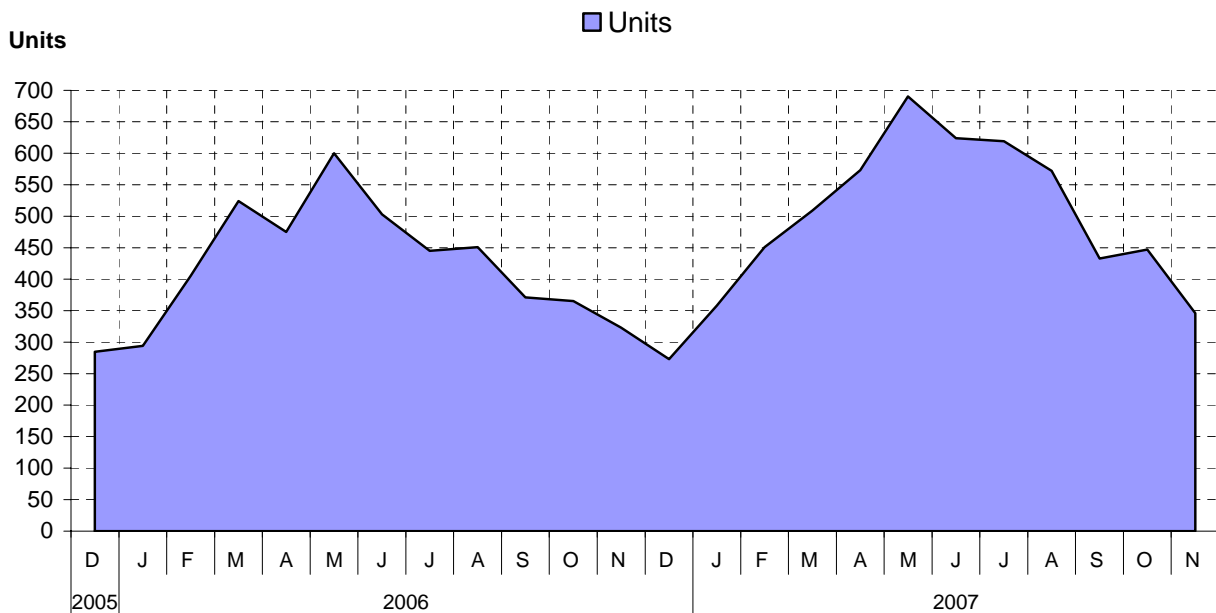
## as at November 30, 2007

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

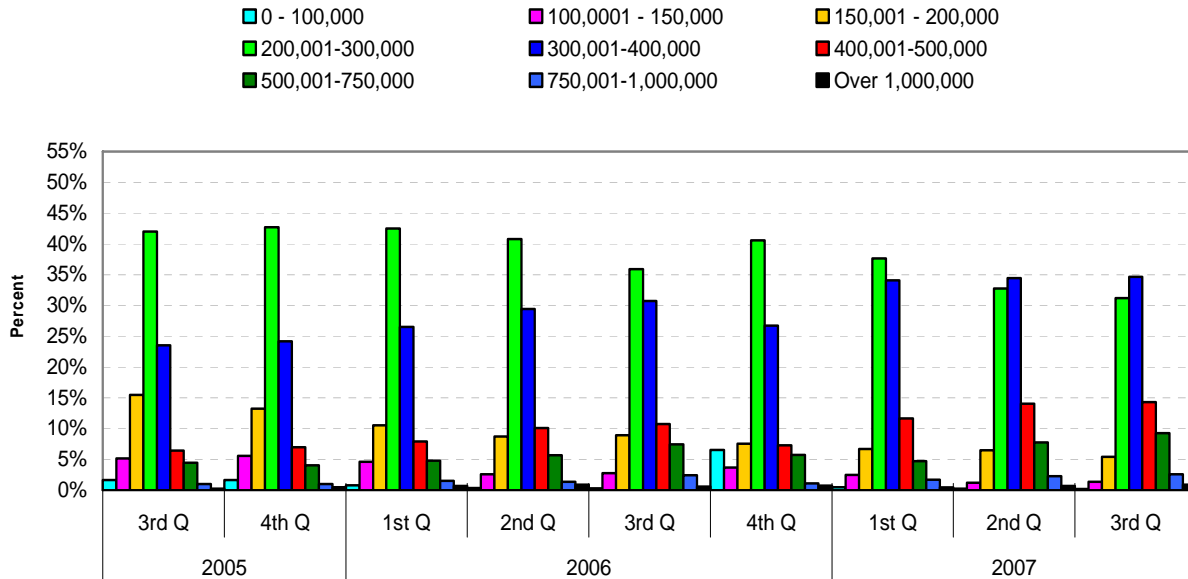
	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	113	143	-21%	2006	1794	12%
Units Reported Sold	92	41	124%	985	861	14%
Sell/List Ratio	81%	29%		49%	48%	
Reported Sales Dollars	\$11,816,040	\$4,684,522	152%	\$136,202,252	\$104,969,961	30%
Average Sell Price / Unit	\$128,435	\$114,257	12%	\$138,276	\$121,916	13%
Sell Price / List Price Ratio	97%	94%		97%	97%	
Days to Sell	133	93	44%	101	69	46%
Active Listings	857					
<b>Single Family</b>						
Units Listed	530	472	12%	8963	8524	5%
Units Reported Sold	346	335	3%	5801	5213	11%
Sell/List Ratio	65%	71%		65%	61%	
Reported Sales Dollars	\$117,251,341	\$97,231,140	21%	\$1,894,004,107	\$1,510,297,110	25%
Average Sell Price / Unit	\$338,877	\$290,242	17%	\$326,496	\$289,717	13%
Sell Price / List Price Ratio	96%	95%		96%	96%	
Days to Sell	59	63	-7%	57	53	7%
Active Listings	1887					
<b>Condos (apt)</b>						
Units Listed	111	110	1%	1868	1602	17%
Units Reported Sold	75	87	-14%	1083	980	11%
Sell/List Ratio	68%	79%		58%	61%	
Reported Sales Dollars	\$14,191,800	\$18,346,300	-23%	\$210,736,874	\$184,155,086	14%
Average Sell Price / Unit	\$189,224	\$210,877	-10%	\$194,586	\$187,913	4%
Sell Price / List Price Ratio	96%	98%		96%	97%	
Days to Sell	86	87	-1%	71	65	10%
Active Listings	606					
<b>Condos (townhse)</b>						
Units Listed	71	83	-14%	1122	1079	4%
Units Reported Sold	58	39	49%	791	636	24%
Sell/List Ratio	82%	47%		70%	59%	
Reported Sales Dollars	\$14,613,750	\$9,312,300	57%	\$184,507,100	\$136,733,646	35%
Average Sell Price / Unit	\$251,961	\$238,777	6%	\$233,258	\$214,990	8%
Sell Price / List Price Ratio	96%	97%		97%	97%	
Days to Sell	81	57	42%	64	52	22%
Active Listings	223					

**PLEASE NOTE:**

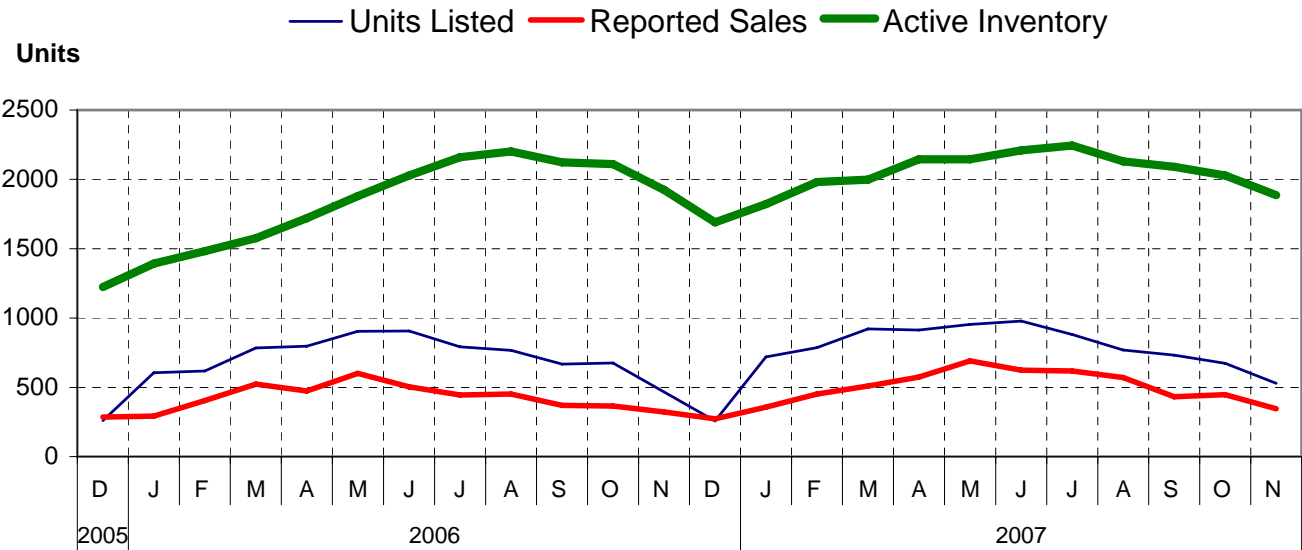
**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata.

**LOTS** do NOT INCLUDE acreage or waterfront acreage.

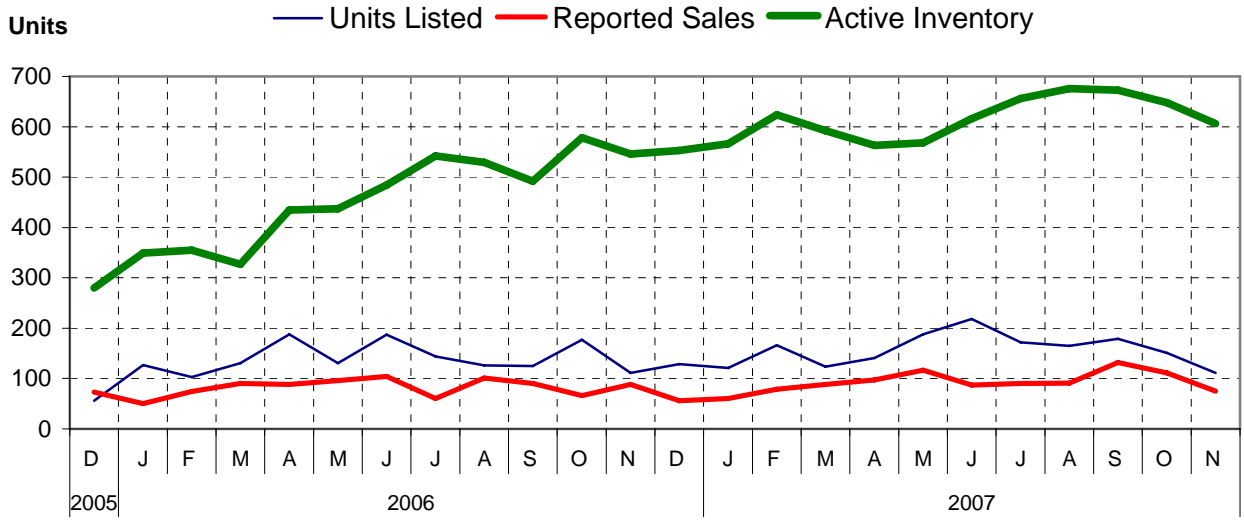
## Percentage of Market Share by Price Range Board Area



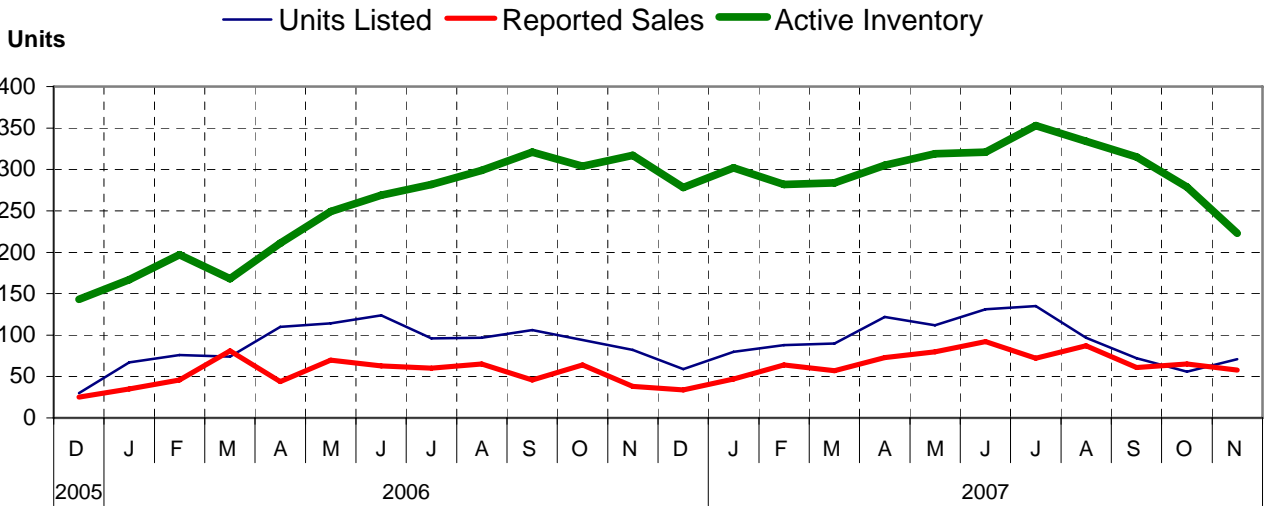
## Single Family Comparisons between



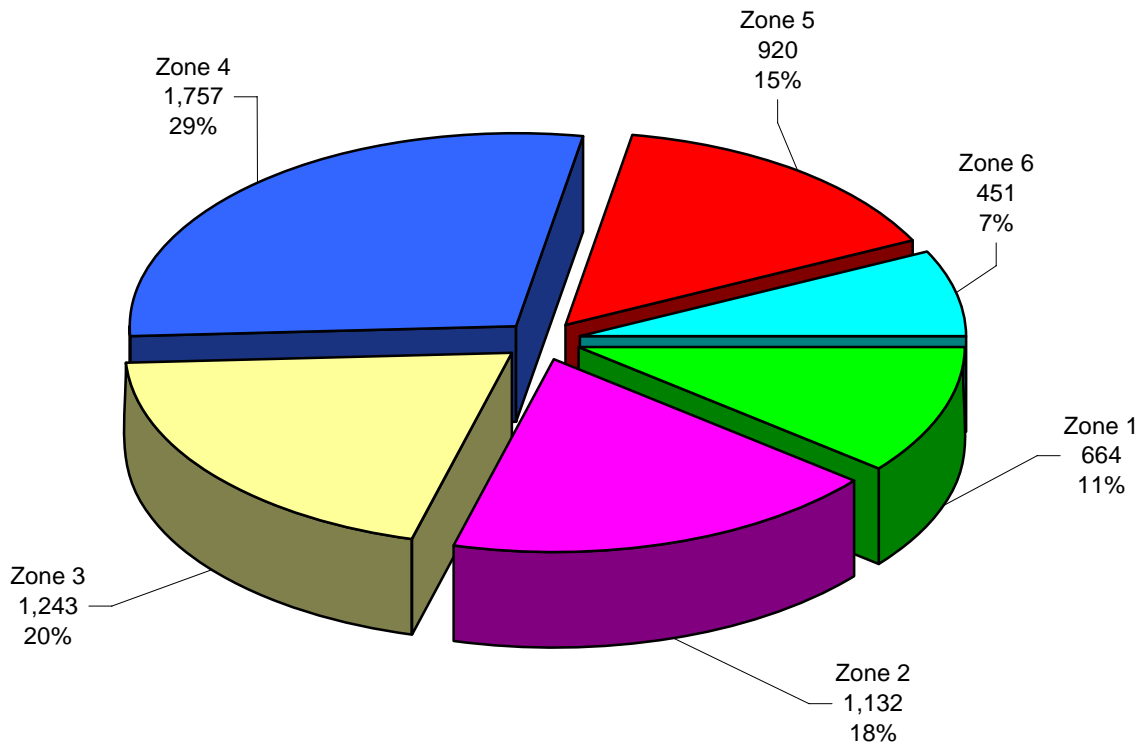
## Condominium (Apartment) Comparisons between



## Condominium (Townhouse) Comparisons between



## MLS® Single Family Sales Analysis For Board Area – by Zone



Total Unconditional Sales January 1 to November 30, 2007 = 6,167

**Zone 1 – Campbell River**  
**Zone 2 – Comox Valley**  
**Zone 3 – Cowichan Valley**  
**Zone 4 – Nanaimo**  
**Zone 5 – Parksville/Qualicum**  
**Zone 6 – Port Alberni/West Coast**