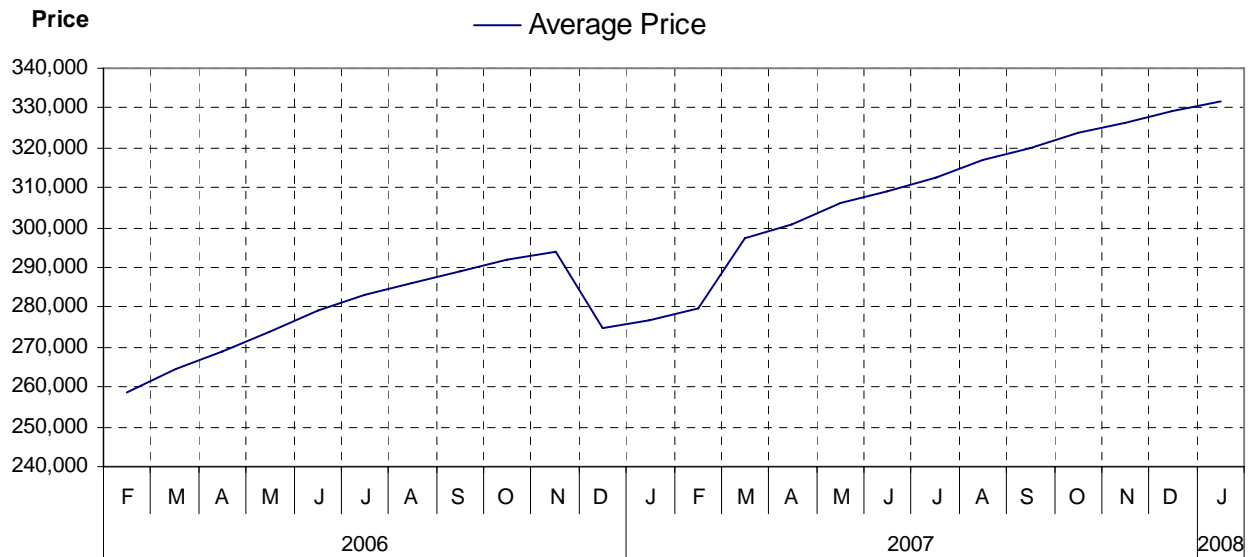


# Board Area

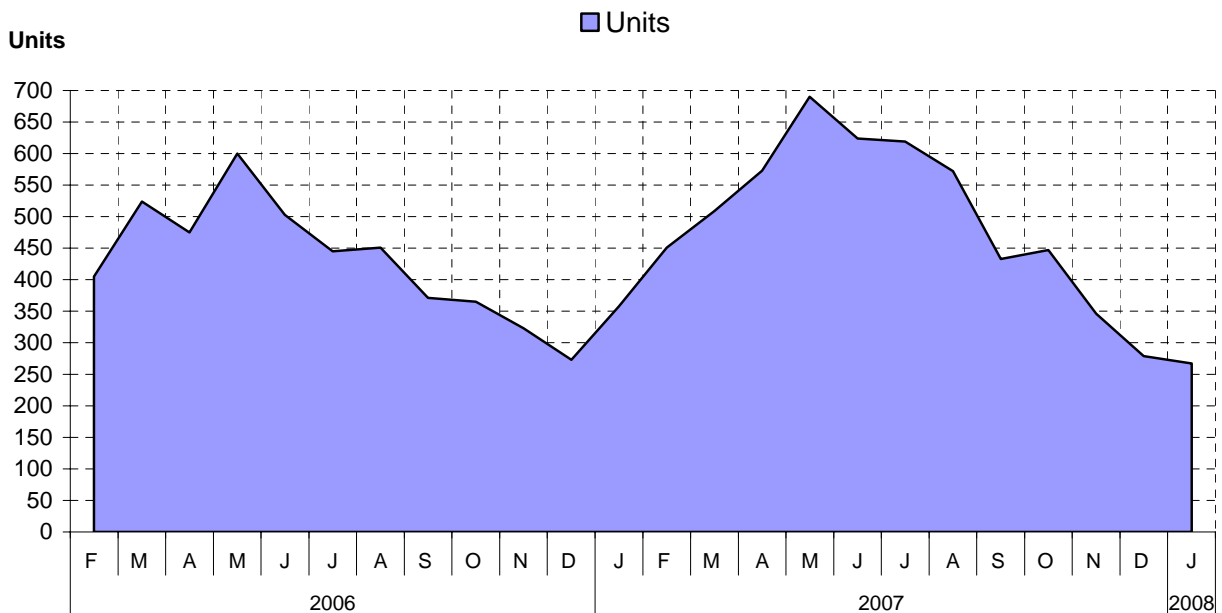
## as at January 31, 2008

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

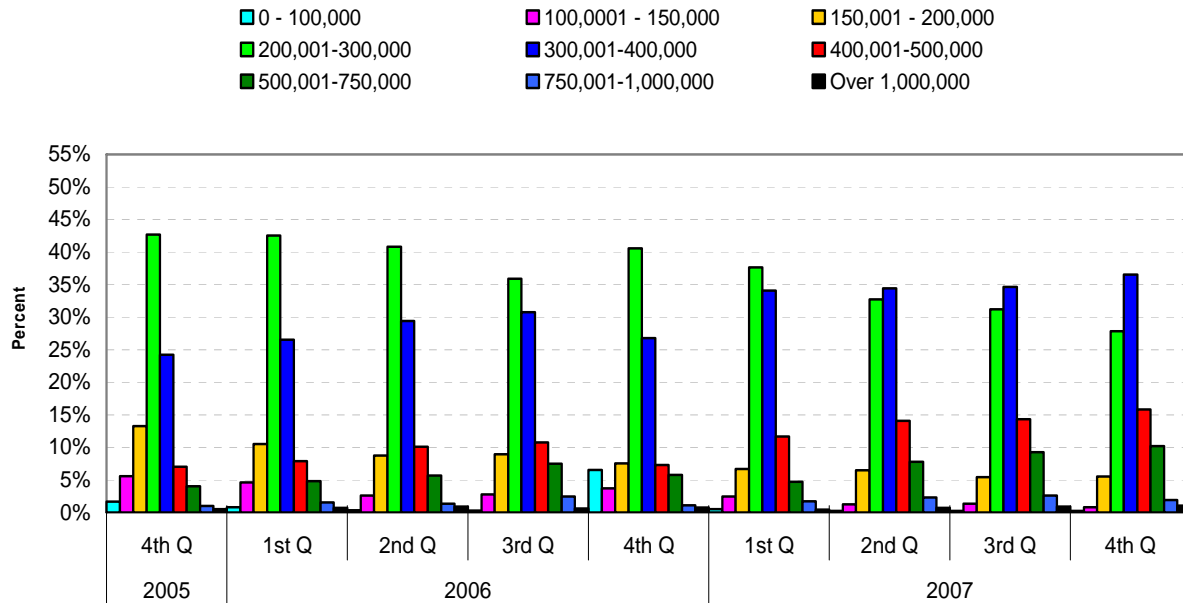
	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	124	171	-27%	1974	1842	7%
Units Reported Sold	76	32	138%	1041	767	36%
Sell/List Ratio	61%	19%		53%	42%	
Reported Sales Dollars	\$10,236,475	\$4,453,608	130%	\$144,112,469	\$94,584,519	52%
Average Sell Price / Unit	\$134,690	\$139,175	-3%	\$138,437	\$123,317	12%
Sell Price / List Price Ratio	98%	97%		97%	97%	
Days to Sell	117	88	33%	106	67	57%
Active Listings	747					
<b>Single Family</b>						
Units Listed	701	685	2%	9042	8583	5%
Units Reported Sold	267	331	-19%	5772	5191	11%
Sell/List Ratio	38%	48%		64%	60%	
Reported Sales Dollars	\$91,681,593	\$97,198,755	-6%	\$1,915,190,749	\$1,518,108,926	26%
Average Sell Price / Unit	\$343,377	\$293,652	17%	\$331,807	\$292,450	13%
Sell Price / List Price Ratio	96%	95%		96%	96%	
Days to Sell	66	73	-9%	56	54	3%
Active Listings	1780					
<b>Condos (apt)</b>						
Units Listed	159	118	35%	1834	1672	10%
Units Reported Sold	60	60	0%	1088	972	12%
Sell/List Ratio	38%	51%		59%	58%	
Reported Sales Dollars	\$13,045,989	\$11,383,148	15%	\$214,020,217	\$186,389,268	15%
Average Sell Price / Unit	\$217,433	\$189,719	15%	\$196,710	\$191,759	3%
Sell Price / List Price Ratio	97%	96%		96%	97%	
Days to Sell	82	70	18%	74	62	19%
Active Listings	555					
<b>Condos (townhse)</b>						
Units Listed	72	83	-13%	1114	1115	0%
Units Reported Sold	28	46	-39%	750	658	14%
Sell/List Ratio	39%	55%		67%	59%	
Reported Sales Dollars	\$7,606,300	\$9,637,860	-21%	\$178,009,218	\$141,814,328	26%
Average Sell Price / Unit	\$271,654	\$209,519	30%	\$237,346	\$215,523	10%
Sell Price / List Price Ratio	97%	97%		97%	97%	
Days to Sell	83	80	4%	63	54	17%
Active Listings	259					

**PLEASE NOTE:**

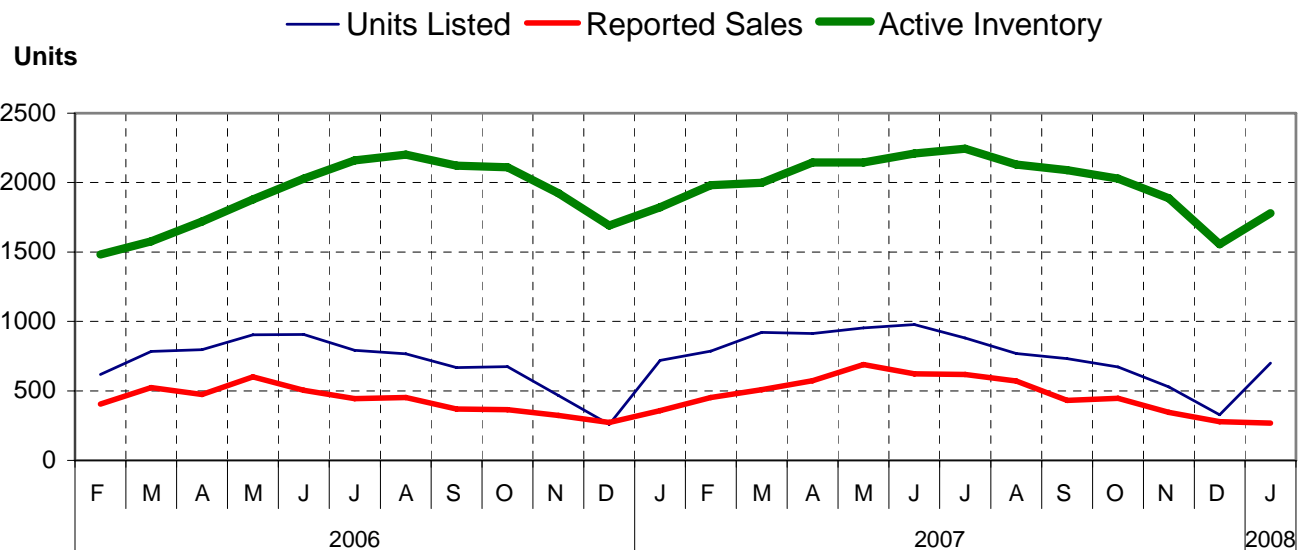
**SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata.

**LOTS** do NOT INCLUDE acreage or waterfront acreage.

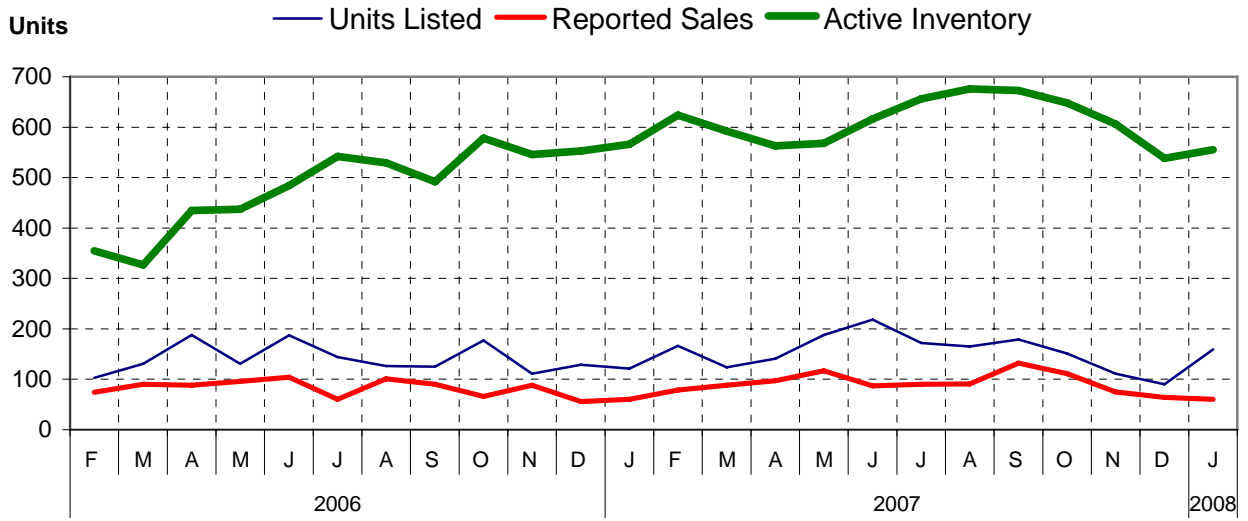
## Percentage of Market Share by Price Range Board Area



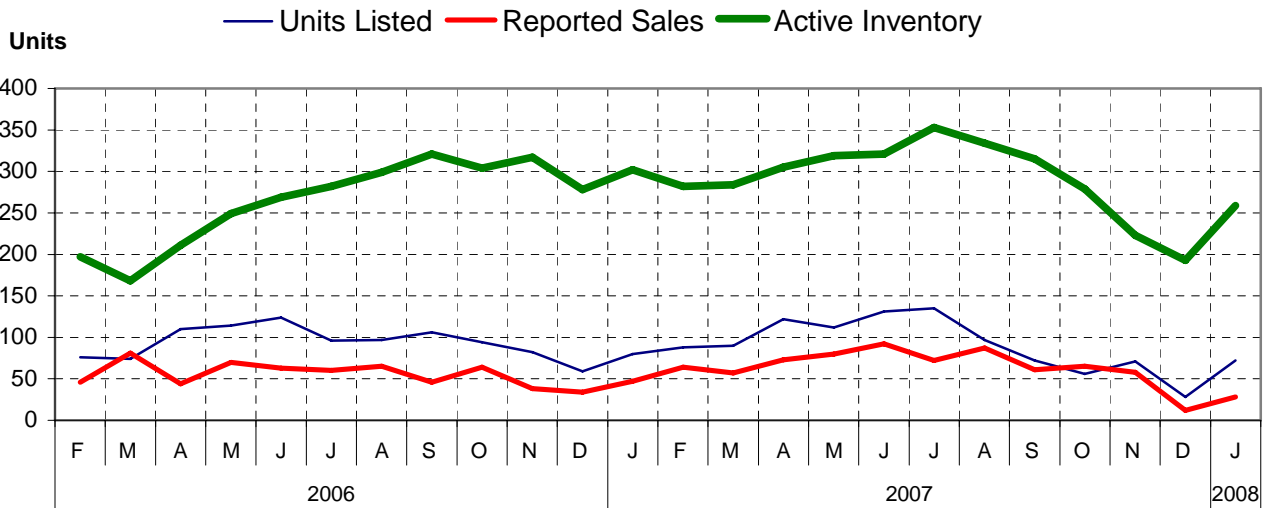
## Single Family Comparisons between



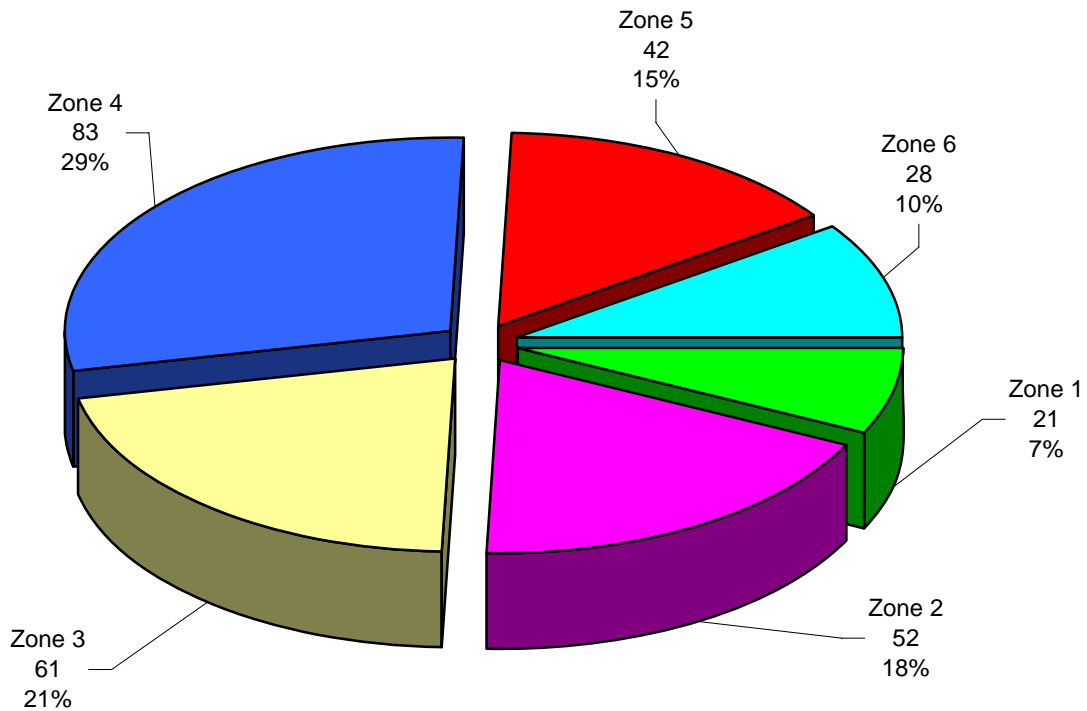
## Condominium (Apartment) Comparisons between



## Condominium (Townhouse) Comparisons between



## MLS® Single Family Sales Analysis For Board Area – by Zone



Total Unconditional Sales January 1 to January 31, 2008 = 287

**Zone 1 – Campbell River**  
**Zone 2 – Comox Valley**  
**Zone 3 – Cowichan Valley**  
**Zone 4 – Nanaimo**  
**Zone 5 – Parksville/Qualicum**  
**Zone 6 – Port Alberni/West Coast**